

KAMM PROJECT STATISTICS

Steady Growth

The annual summary comments below are an accurate description of Kamm's project volume and ability to perform on time and on budget. These data are supplied in confidence to assist in evaluating Kamm Consulting's experience and capabilities.

Our collaborative team approach of working with our clients (owners, architects, developers, equipment suppliers, and contractors) combined with a structured discovery and quality processes, avoids the missed-opportunities that plague many projects.

1998 556 Projects

Fiscal Year 1998: KAMM Consulting, Inc. completed **556 projects** on time and on budget. Change orders were minimal and generally initiated by a change in the contracted scope of work. KAMM Consulting, Inc. project managers are experienced. Our knowledge of applicable codes and standards, our on-site experience, combined with our ability to work with local building departments add considerable value to our clients' projects.

1999 600 Projects

Fiscal Year 1999: KAMM Consulting, Inc. completed more than **600 projects** with increases in both the size and scope of the average project undertaken.

2000 950 Projects

Fiscal Year 2000: KAMM Consulting, Inc. completed more than **950 projects**. Our track record of being on time and on budget continued. As we grow our organization, we are committed to maintaining our high level of customer satisfaction while remaining competitive in price, quality and on-time delivery.

2001 Over 1000 Projects

Fiscal Year 2001: Despite a recession economy, KAMM Consulting completed more than **1000 projects**. We grew our project base throughout Florida and increased manpower in our Jacksonville office. Our reputation for quality, professional, well-executive designs is a key element in sustaining our growth. Our reputation is the cornerstone of our growth. We know that we must grow in order to meet our clients' growing needs.

On Time 98.5 %

Our growth is sustained primarily through the repeat business we enjoy with our clients. We continue to develop our processes that assure on time delivery of a quality design. At our last measure, June 2002, we have been on time for 98.5 percent of our projects and 91.6 percent of our business is through our existing clients.

Repeat Business 91.6%

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